

The Dickinson Area Partnership



ECONOMIC
DEVELOPMENT



CHAMBER
OF COMMERCE



TOURISM

Official Monthly Publication

June 2011 Volume 12, Issue 6



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FROM THE PRESIDENT'S DESK

Dickinson Area Partnership Annual Golf Outing



Mark your calendars for the Partnership's annual golf outing being held at Timberstone Golf Course on Thursday, June 9, 2011. If you've never participated in our annual event and you like to play golf this one is for you. Timberstone Golf Course

at Pine Mountain Resort (www.pinemountainresort.com) in Iron Mountain received a 5 star rating from Golf Digest, and is only one in 6,000 golf courses in 2008 to have received this award. Timberstone joins some very exclusive company; including Arcadia Bluffs (MI); Teeth of the Dog Course, Dominican Republic; The Ocean Course at Kiawah Island Golf Resort (S.C.); Pebble Beach Golf Links (Cal.); Pinehurst (No. 2) (N.C.); Shadow Creek Golf Course, (Las Vegas, NV); Spyglass Hill Golf Course (Pebble Beach, CA); TPC Sawgrass Stadium Course, (FL); and Whistling Straits G.C. (WI).

Our major sponsor for this year's event is Northern Michigan Bank and Trust. Four Hole in One contests are featured which include;

- 2011 Cadillac SRX sponsored by Edwards Automotive
- 2012 Ford Focus SE sponsored by Witt Ford
- 2011 Polaris Ranger 500 EFI Side by Side ATV sponsored by Iron Mountain Power Sports
- A TimberTech deck sponsored by Lofholm's Building Center

Four \$500 scholarships to attend Bay West Community College will be announced at the event. These scholarships have been underwritten by;

- Dickinson County Healthcare System
- Forward Financial Credit Union
- The Lawrence Family; In Memory of Max Shupe
- The Romagnoli Family; In Memory of Marrijane Romagnoli

Other sponsorship opportunities include tee and green sponsorships which includes a full color 2' by 2' banner with logo, and cart sponsorships. Other activities include a putting contest for a chance to win a watch donated by Michael's Fine Jewelry, 50/50 drawing, two betting holes, and a raffle to win \$1,000. The tournament will begin with a shotgun start at 12:30 PM, and the tournament results will be divided in 4 flights. A barbeque dinner will follow with prizes being distributed to the winners. To register, please call 906-774-2002 or check the website at www.dickinsonchamber.com.

DISCOVER THE PARTNERSHIP...

your vital partner in improving the economic health of our community.

Bruce Ortttenburger, President & CEO

W E L C O M E

NEW MEMBERS

Dickinson County Cancer Unit

“Loan Closet”

1401 ½ S Carpenter Ave

Iron Mountain MI 49801

906-776-0966

Maki Chiropractic

501 S Carpenter Ave Ste C

Kingsford MI 49801

906-828-1602

www.makichiropractic.com

Hoop It U.P.

708 Carpenter Ave

Iron Mountain MI 49801

906-774-4350

www.hoopitupbasketball.com

David’s Jewelry Repair and Sales

725 Carpenter Ave

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RETURNING

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Beaulier Lumber & Building Supplies Co

C J Graphics Inc

Cut Me Loose Salon

Dairy Queen of Norway

Finch & Finch PC

Focus on Function Physical Therapy

Freedom Valu

Game & Associates Financial Services Inc

Goodmen Plumbing & Heating LLC

Great Start Collaborative

Hoop it U.P.

M J Electric LLC

Midwest Asphalt & Gravel Inc

Northern Concrete Inc

Northwoods Manufacturing Inc

Northwoods Wilderness Outfitters Inc

Norway Mercantile

Okler Construction & Services Inc

Pine Mountain Management LLC

ReStore-Habitat for Humanity

Smith Metal Structures Inc

The Advertiser

The Four Seasons Resort

UES Computers

Wild River Realty & Associates Inc

Thank You

To our renewing members.
We value your continued support.

MAKI CHIROPRACTIC

RIBBON CUTTING



From left- Greg Honeywell, Jason Leggitt, Tamara Juul, Trisha Peterson, Brandon Maki, Alyssa Bruns, Suzanne Anderson, Elina Maki, Mary Dixon, Melanie Maki and Lynda Zanon.

Dr. Brandon Maki, DC and the Dickinson Area Partnership celebrate the ribbon cutting for Maki Chiropractic in Kingsford. Maki Chiropractic is the area's newest chiropractic clinic and is now open and accepting new patients. Dr. Maki was educated at Palmer College of Chiropractic in Davenport, IA which is known world-wide as the finest chiropractic institution. Maki Chiropractic offers patients specific, hands-only chiropractic care in a comfortable, welcoming atmosphere. Dr. Maki states that by performing a thorough analysis he is able to pin-point the specific level of your spine that is causing problems and correct it with safe, gentle, and effective spinal adjustments. He wants be an integral part of the health care community so that he can realize

his vision of creating a healthier community where everyone is functioning at their fullest potential.

Maki Chiropractic offers hours tailored to meet any work schedule with appointments as early as 6:00 am and as late as 7:00 pm. This will allow patients to not have to take time off of work or school when they come in for care. Another time saver in the office is the on-site x-ray suite so patients do not have to go to the hospital if x-rays are necessary. Call today to make an appointment at (906)828-1602 or stop in and see them next to Subway in Kingsford. Don't forget to ask about their grand opening specials. You can also check out their promotions and find more information online at www.makichiropractic.com.

TOURISM

TIDBITS

Two New Area Events

Street basketball is returning to the Iron Mountain/Kingford area. The 3 on 3 Hoop It U.P., Basketball Tournament will be held at Skate Boulevard in Kingsford,

MI, June 11 & 12th. Boys & Girls, ages 5 thru Adult. Family Fun Weekend!

The schedule for the weekend includes:

Friday - Opening Ceremonies
Saturday - Basketball
Saturday Night - Dance
Sunday - Basketball

For more information: www.hoopitupbasketball.com or call 906-774-4350. The event is looking for sponsors and volunteers as well. Proceeds to Benefit Habitat for Humanity.

And if water is your thing, check out Florence County's Riverfest 2011. This event will be held at Vagabond Park (Skiter's Area) on Menominee River off US Hwy 2 in Spread Eagle and includes:

12:30 pm 1:00 pm Race Registration
12:30 pm All Day Food and Beverages
12:30 pm All Day Kids Games (Free)
12:30 pm All Day DJ Mike Roberts music by request
1:00 pm 2:30 pm Kayak & Canoe Relay Races
1:00 pm 4:00 pm Bean Bag Tournament
2:30 pm 3:00 pm Kids Kayak Race
3:00 pm 4:00 pm Backwards Paddle Race

Tourism is now on Facebook. So if you use Facebook, go to our main page at www.ironmountain.org and click on the link.

If you have any questions, feel free to contact me at 774-2945 or ironmtinfo@gmail.com.

Chris LaVigne
Tourism Coordinator



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C: 906.282.1999
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Save the Date

Business After Hours
June 21st,
Up & Running Technology Solutions

Golf Scramble
June 9th, Timberstone

MEMBERS

IN THE NEWS

Jason M. Anderson, FIC of Iron Mountain, a financial associate with the Great Lakes Group of Thrivent Financial for Lutherans, has qualified for Sierra level for 2010 for sales and service. Seven hundred of Thrivent Financials approximately 2,400 financial representatives qualified for this honor. Anderson is with Thrivent Financials Northeast Wisconsin and Upper Michigan Regional Financial Office, serving Lutherans and their family members in Iron Mountain and surrounding communities. He provides financial guidance and solutions to help clients achieve their financial goals. Anderson was recognized by his peers from across the country at Thrivent Financials sales conference in April. Anderson has been with Thrivent Financial for three years and has been recognized for his performance two times.

Erickson Jewelers Obtains Exclusive Kameleon Dealership

Erickson Jewelers has announced it is one of the latest stores to become an exclusive area dealer of Kameleon Jewelry. Kameleon Jewelry is unique in the world as it is the only jewelry system to offer interchangeably across the entire spectrum of jewelry design. The collection features more than 80 base designs from rings earrings and pendants to bracelets, necklaces and pins. Kameleon Jewelry

comes with many other accessories like their custom compact and jewelry box that makes collecting easy. Erickson Jewelers is located at 1820 S Stephenson Ave in the Kmart Plaza or on the website at www.ericksonjewelers.com.

Kaizen Chiropractic Offers Different Approach

Kaizen Chiropractic of Iron Mountain starting welcoming patients to its practice offering a refreshing approach to chiropractic care for Iron Mountain and the surrounding communities. Tomas and Laura Hemgren of Kaizen Chiropractic had been planning their move back to the area from Ireland for the past five years and said they are excited to finally be able to help family and friends. The Hemgrens have always spent a lot of their time educating patients on the importance of chiropractic care and how to improve their lives rather than just stop pain. Keeping the office open until 7 pm four nights a week and opening at 7 am two mornings offers flexibility for almost everyone. Kaizen Chiropractic is located at 231 East A Street in Iron Mountain and can be reached by calling 828-1384.

Members in the News continued on next page

MEMBERS

IN THE NEWS

CONTINUED

Cavalieri Named Youth Coordinator at YMCA

Chris Cavalieri has been hired as the youth coordinator for the local YMCA. Cavalieri was born and raised in the Iron Mountain-Kingsford community and received his education at Michigan State University. He graduated in 2007 with a Bachelor of Arts degree in elementary education. He has experience in teaching, special education and as a certified lifeguard. For more information about the YMCA visit the website; www.ddymca.com or call 774-4076 or contact Cavalieri by email at ccavalieri@ymcadelta.org.

Kingsford J C Penney receives company's highest honor in 2010

A total of 13 stores in Michigan, including the Kingsford store, were honored as the best-performing teams and received the Chairman's Award during a banquet April 29 in Dallas. The Chairman's Award, the Company's highest honor for performance excellence, was presented to the 13 Michigan stores that delivered exceptional results in 2010. The Birchwood Mall store in Kingsford is managed by Nicole Marshall.

J C Penney presents Chairman's Awards annually to the top-performing stores, districts and other selected teams in the Company that significantly raise the bar on financial performance, customer service, innovation or overall support to the Company's business.

QUOTE OF THE MONTH

“Those who bring sunshine
to the lives of others can-
not keep it from themselves”
-----Irish Blessing



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**Steven
Zurcher**
Owner

Mobile
906-396-4969
spzurcher@stgeorgeglass.com

IRON MOUNTAIN VEIN

RIBBON CUTTING



From left- Greg Honeywell, Trisha Peterson, Sherri Erickson, Susan Anderson, Emma and Jason DiPonio, Christine Dollar, Greta Michaud, Karen Shields, Brenda Gurchinoff, Bob Johnson, Traci Charette, Tami Juul, Bonnie McMorrow, Susie Tracy and Mary Leigh Lindstrom

Iron Mountain, MI. Dr. Emma DiPonio has recently added the Biolitec Endovenous laser procedure to her many patient services. Endovenous laser treatment (ELT) is a fast, safe and minimally invasive ultrasound guided technique for the elimination of varicose veins that is more than 95% effective.

Dr. Emma DiPonio was present at the ribbon cutting at her facility with the Partnership Ambassadors celebrating the event at 1711 S Stepenson Hwy Suite 125 in the Professional Medical Building of Dickinson County Hospital in Iron Mountain, MI.

Additional information on laser varicose vein treatment is available from Iron Mountain Vein at (906) 776-5858, or www.imvein.com.



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120 9th Avenue
Norway, MI 49870

CALENDAR

OF EVENTS

JUNE 2011

Out to Lunch June 9-Aug 18 Thurs 11:30 Downtown

Farmers Market Saturdays June 11-Oct 1 8am-Noon

- | | | | |
|-------|--------------------------------------|-------|---|
| 2 | Habitat for Humanity Golf Outing | 17-18 | Relay for Life I M Stadium |
| 2 | Bay West MS Office Workshop | 18 | Outdoor Dance Thirsty
Whale Norway |
| 3 | Bay West MS Office Workshop | 20-23 | Bay West Boot Camp |
| 4 | 7th Annual Ride for Red Poker Run | 20-26 | LPGA Island Resort at Sweetgrass |
| 9 | DAP Golf Outing Timberstone | 21 | “Third Tuesday” Downtown
Iron Mountain |
| 11 | River Fest 12:30pm Vagabond Park | 25 | Art for All Bay West Campus |
| 11-12 | Hoop it Up Skate Boulevard Kingsford | | |
| 13-16 | Bay West Campus Boot Camp | | |
| 16 | Bay West MS Office Workshop | | |
| 17 | Bay West MS Office Workshop | | |

[Click Here for a complete listing of our online calendar.](#)

NEWS

YOU CAN USE

UI Fraud: It's a Crime That Costs Everyone

Committing benefit fraud is a crime, and the Unemployment Insurance Agency (UIA) has ramped up efforts to combat and prevent UI benefit fraud. Fraud affects everyone—both employers and taxpayers—and drives up the cost of doing business. As employers, you can help save millions of dollars in fraudulent payments that might otherwise go undetected by identifying suspected fraud.

As employers, you can help detect and prevent fraud by: Reviewing monetary determination for accuracy, e.g. was the employee every employed by your organization and, if so, does the person continue to work. Is the separation reason correct?

Correctly filing out Wage Detail Reports: (UIA Form #1017) to include gross wages, denote a family-owned business and review which wages should be reported and which shouldn't.

Verifying each worker's earned income for accuracy as reported on the bi-weekly Statement of Charges/Credits to Employer's Account (UIA Form 1136). This bi-weekly statement identifies each person receiving unemployment benefits and how much. These statements are a very powerful early detection tool which also updates the employer on activity on their account.

Article continued on next page



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NEWS

YOU CAN USE

CONTINUED

News you can use continued

Advising payroll staff, usually the ones most familiar with workers who are also collecting UI benefits, to monitor gross wages reported (or NOT reported).

Using the Social Security Administration's no-fee Business Services online website to verify names and SSNs of employees at www.socialsecurity.gov/bsowelcome.htm.

Ensuring a legal workforce by E-Verify with the U S Department of Homeland Security at www.uscis.gov/e-verify to determine eligibility of employees to work in the U.S.

Often times, a company's payroll and other information, such as unemployment reports, end up in places other than the hands of appropriate personnel. To readily identify if benefit fraud is occurring, make sure that appropriate staff receives and timely reviews your payroll and unemployment reports. Combating fraud is not an employer-only responsibility. The UIA maintains a number of anti-fraud processes to prevent and/or detect fraud. If you suspect fraud, contact the UIA anytime at 1-800-822-1122 or click on "Report Fraud" at www.michigan.gov/uia. Provide as much information as possible.

CHAMBER

TIDBITS

Raffle Tickets

Get your Raffle Ticket for the Golf Scramble. Tickets are \$20 each with winnings of \$1,000, \$500, \$250, \$150 or \$100. Drawings held at Timberstone after Golf Outing on June 9th. Need not be present to win. Contact or stop in office to get your ticket.

2011-12 Directory

Directory Update forms have been sent out and Lynda and Greg are selling Ads. If you have not been contacted, or need an "Update" form please call the office at 774-2002.



Adam Chiropractic Center
DR. D.V. Adam, DC

Over 40 Years Experience!

Next to Michigan Works

Phone: 906-774-5824
Fax: 906-774-6349
Email: dvadamdc@sbcglobal.net

200 Fairbanks, S1
Iron Mountain, MI 49801

RUSTY RAIL WOODWORKING

RIBBON CUTTING



Pictured from left: Suzanne Anderson, Steve Faust, Brenda and Jerry Burkett, Chris Hanley, Ambassador Chair, Tamara Juul, Susie Tracy, Co-Chair, Greta Michaud and Lynda Zanon.

The Ambassadors were present to welcome Rusty Rail Woodworking as a new Partnership Member. They strives to meet all of your woodworking needs. Services include custom log cutting, whether one log or several, custom made furniture, as well as restoration of furniture and woodwork. With their recent relocation to Iron Mountain they bring a combination of 30 years of experience with professional carpentry and 25 years experience with restoration of furniture and woodwork.

Jerry has worked throughout the country with construction and fine detailed woodworking projects at a professional level. Combining a Bachelor's Degree focusing on Historic Preservation and

Interior Design with 25 years of experience with restoration and renovation Brenda has also obtained a wide array of experience with furniture and woodwork throughout the years.

Every task from repair, refinishing, stripping, seat weaving customized furniture and log cutting is provided by Rusty Rail Woodworking. Cut boards may also be planed, sanded and purchased.

Rusty Rail Woodworking is located at 399 Hamilton Road on the north side of Iron Mountain. Feel free to contact Jerry and Brenda at 221-5970 at any time.

MEMBER

SPOTLIGHT

Uncle Bob's Pig's "R" Us



One of the greatest Barbecue Outposts of "the North"! By the giant bear in the city of Norway.

"You need no teeth to eat our ribs, they fall off the bone"

BBQ pork piled high in large fresh bun. That is cooked long and slow! Also the best Chicago style hot dog. All beef, foot longs and kids little pups. Don't forget Aunt Jackie's sweet shop - *hand scoop ice cream*, malts and frozen lemonade.

Daily lunch and supper specials

Also rustic RV camping and RV sanitation station

Summer Hours

Saturday and Sunday 11-8

Monday - Friday 11-8

Weekly Events

Farmers Market

Old Car Show

NEW MEMBER SPOTLIGHT

If you recently joined the Partnership and have not been featured in the "New Member Spotlight", please email your article to lindstrom@dickinsonchamber.com or fax to 906-774-2004, and we will feature your business in an upcoming issue.

We would love to hear from you!!!!



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Call today for all your cleaning needs!

Bulk mailing services for businesses are available at the Partnership.

Call 906-774-2002 for information.

BUSINESS TO BUSINESS ADVANTAGE CARD

These discounts are for Partnership members only.

Hometown Lumber & Building Supply 906-774-0355	10% off any item not on sale or previously discounted.\$5 off 1 gallon or \$20 off a 5 gallon pail of paint.
Vision Source- Kingsford 906-774-0611	Vision 20/20 Plan. Call for Details
Erickson Jewelers 906-828-1307	30% off one regular priced, in-stock item.
Norway Mercantile & Tanning 906-563-9865	20% off Nascar apparel. Free Sun Club membership (\$10 value)
Auto Tech Service Center 906-779-1699	\$10.00 off any purchase over \$50.00 \$20.00 off any purchase over \$150.00 (excludes oil changes)
Merchants Choice Payment Processors 715-889-2409	Free Analysis of Current Structure and System Processing of All Debit Cards 1.39% No Monthly Statement Fees FREE Terminal, Online Transaction Tracking, Wireless Terminal Set Up, Check Conversion Set Up.
Wellness Massage Therapy 906-779-0188	\$5.00 off of \$45 Therapeutic Hour-1st time only.
Redline Sport & Marine: 906-563-1450	10% off parts & labor on repairs or over the counter sales.
Jim's Music 906-828-1080	5% off total purchase. (not good for use on rentals, lessons, repairs or service)

If you are a member and would like to participate in this program, please send your information and discount item to 906-774-2004 by fax or mail to the Dickinson Area Partnership at 600 S. Stephenson Ave, Iron Mountain, MI 49801.

Additions can be added monthly.

BUSINESS TO BUSINESS ADVANTAGE CARD

These discounts are for Partnership members only.

Sherwin Williams 906-776-1870	10% off list price paints.
America's Best Inn 906-776-8000	30% Discount on any room.
Recreation Lanes - The Antoine Room 906-774-9852	\$10.00 off our Family Fun Pack. Includes: 2 hours of bowling and shoe rent, 1 pitcher of beverage, for up to 6 people on 1 lane. Regularly \$39.95 Mon-Thurs. \$47.95 Fri-Sun.
Stevens Decorating 906-774-2127	15% off retail Benjamin Moore Paints & 15% off of Wall Paper
The Gingras Agency 906-774-1665	FREE: Personal Planning Analysis or Business Planning Analysis.
The Four Seasons Resort on Miscauno Island 877-324-5244	\$79 weekday rate Nov 1st thru April 30th \$99 weekday rate May 1st thru October 31st Weekend discount is 10% off regular rate
The First National Bank & Trust of Iron Mountain-Kingsford 906-774-2200	Waive \$75.00 loan fee for consumer loans.

If you are a member and would like to participate in this program, please send your information and discount item to 906-774-2004 by fax or mail to the Dickinson Area Partnership at 600 S. Stephenson Ave, Iron Mountain, MI 49801.

Additions can be added monthly.

PLEASE VISIT

OUR ADVERTISERS

Casual to Gourmet Catering LLC	Pg. 3
Okler Roofing	Pg. 6
St. George Glass and Window	Pg. 8
Rays Feed and Supply	Pg. 9
SCI Cleaning and Maintenance	Pg. 11
Adam Chiropractic Center	Pg. 12
Beck's Ornamental and Turf Management Inc.	Pg. 15
Sparkle Cleaning and Maintenance LLC	Pg. 15

For advertising rates and availability, contact Greg at 906-828-9207.

Dickinson Area Partnership

**Welcomes you to
Business After Hours
TUESDAY June 21st, 2011
5-7 pm**

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 - Networking
 - 50/50 Raffle
 - Door Prizes

**R.S.V.P. Before June 17th
Phone 906-774-2002 or Fax 906-774-2004**

**Free to members
There will be a \$5.00 charge for walk-ins and no
shows!**

Hole In One Sponsors

- Edward's Automotive
- Witt Ford
- Iron Mtn Powersports
- Lofholm Building Center

SAMPLE (See Below)

2'X2'

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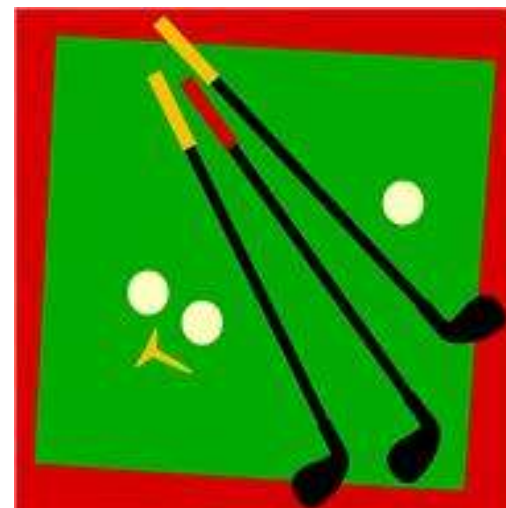
\$150.00

Order Now!



Golf Scramble

Underwritten by:
Northern Michigan Bank & Trust



Thursday, June 9, 2011

at

TimberStone Golf Course

11:30 a.m. Registration

12:30 p.m. Shot Gun

Dickinson Area Partnership Golf Scramble
June 9, 2011 at TimberStone
11:30 Registration - 12:30 Shotgun Start

\$500/Scholarship Underwriter

Name _____

The scholarship recipients will go to Bay West Campus-2 traditional & 2 non-traditional \$500.00 each

\$150 Tee/Green Sponsor

Full Color 2'x2' Banner with Logo

Hole recognition, event book and newsletter recognition

(name & logo must be emailed to lzanon@dickinsonchamber.com in a PDF or JPEG)

1) _____
Sponsor Name

\$50 Cart Sponsor (4 Carts) Cart recognition

Sponsor Name

Raffle Tickets Available 1-\$20

1st \$1,000

2nd \$ 500

3rd \$250 4th \$150 5th \$100

(200 Minimum tickets must be sold to award prizes as stated otherwise the drawing will revert to 50/50)

Deadline (early bird) May 31st
Sign Your Team Up Now!

⇒ **Event Includes: Flighting the Event**
(Tournament results will be divided in 4 flights)

- ⇒ Green Fees 18-Hole, Refreshments on the course
- ⇒ Lunch available for purchase at TimberStone
- ⇒ Betting Holes/Paying it forward
- ⇒ 50/50 Raffle
- ⇒ Team Mulligans \$20
- ⇒ Putting Contest for a chance to win a Watch donated by Michael's Fine Jewelers
- ⇒ BBQ/Grilled Chicken and All the fixings After the event
- ⇒ Forward Financial sponsoring the Beer at the Club House
- ⇒ 4 Hole In One Contests (see back page)

Team Registration

\$65 Per Player by May 31st (\$260/team)

\$75 Per Player After May 31st(\$300/team)

Name & Business:

1) _____

2) _____

3) _____

4) _____

Contact Email: _____

Make check payable to the Dickinson Area Partnership
Bill to: _____ Total: _____