

The Dickinson Area Partnership



ECONOMIC
DEVELOPMENT



CHAMBER
OF COMMERCE



TOURISM

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October 2011

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OKTOBERFEST

NON-PROFIT SHOWCASE AND GERMAN TASTING

The Partnership is holding the 3rd Annual Fall Event On Thursday, October 20, 2011 at Pine Grove Country Club from 5-8 p.m. Oktoberfest 2011 is a non-profit showcase featuring 6 foot tables/booths that showcase 19 area non-profit organizations. New this year will be a beer, wine and/or dessert tasting at each of the booths (provided by the Partnership). 10 tickets will be sold for \$10 for the beer, wine or dessert tasting at the booths.

All participants who register will be eligible to win 2 tickets to the Green Bay Packer vs. Raiders game held December 11, 2011 donated by First National Bank of Niagara.

Generous sponsors of the 2011 Oktoberfest are: [an anonymous donor](#), [Edward Jones/Sean O'Day](#), [Jacobs Funeral Home & Cremation](#), [Michael's Fine Jewelry](#) and [WJNR/B100/The Mountain Radio Station](#).

With your reservations of \$20 per person or \$35 per couple you will receive:

- German hors d'oeuvre
- Admission to all evening Activities
- Cash bar
- A Chance to win the Prize Wheel of Chance Prize Basket of German delights,
- Entry into a 50/50 raffle
- Participation in a live auction with the prize of Chef Mitch St. Amour cooking a German Meal for Four

All proceeds from the auction will go to the non-profit of the "winner of the live auction." Each Oktoberfest attendees will receive a ballot to vote on the winner of \$500 to be awarded to the non-profit organization with the most votes.

PLEASE ENCOURAGE YOUR FRIENDS TO PURCHASE OKTOBERFEST TICKETS AT THE PARTNERSHIP OFFICE.

Reservations and payment are required *before the event*.

A \$25 late fee will be charged for late participants registering after October 12, 2011

\$20 per person, \$35 for a couple, \$25 Late Fee

W E L C O M E

NEW MEMBERS

Hollow Tree Concepts LLC

W8541 Washington Ave

Niagara WI 54151

906-282-8085

Quality Water Specialists Inc

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Niagara WI 54151

715-251-3778

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www.sosstyles.com

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1021 River Ave.

Iron Mountain MI 49801

906-774-1117

United Way of Dickinson County Inc

P O Box 429

Iron Mountain MI 49801

906-221-2174

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Home: 906-542-3221
Email: luftfarm@uplogon.com

Please Call For Appointment

Thank You

To our renewing members.
We value your continued support.

BUSINESS AFTER HOURS

UNITED WAY

United Way Hosts Business After Hours

Business After Hours was held this month at Pine Grove Country Club kicking off United Way's Campaign. Campaign chairs this year is Jennifer Anderson and Clyde Nelson. Their goal is to raise \$100,000.00. Wisconsin Energy Foundation, Verso Paper and Dickinson Healthcare System were the sponsors with approximately 130 people in attendance. Two 50/50 drawings were held with Rose Loek and Monica Moore the winners. United Way of Dickinson County provides year round administration of funds to agencies, works with agencies to improve and expand programs in the area, provide campaign supplies, leadership and help to volunteers and maintains records for federal and state requirements and annual audit/review. For more information contact Barb Messer, executive director at 906-221-2174 or email to unitedwaydc@uplogon.com.



In the Picture: (sitting, Barb Messer and Jennifer Anderson) Clyde Nelson



In the picture (sponsors standing: Mark Pontti and Rich Larson) Jennifer Anderson



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MEMBERS

IN THE NEWS

Four Scholarships awarded by the Iron Mtn-Kingsford Builders Exchange

The Iron Mountain-Kingsford Builders Exchange Board of Directors presented four \$750 scholarships to students to attend the college of their choice in the construction/trade field. This is the 15th year that the board has continued to support the trades by their involvement in the scholarship program. The recipients were selected from several applicants from all the area schools and Bay West College. For more information about the Builders Exchange contact them at 906-774-2002 ext. 3

Fiss Named Leeds' Office Manager

Lora Fiss has been named the new office manager at Leeds Real Estate, located at 1114 Carpenter Ave in Iron Mountain. Fiss has an accounting degree from St Ambrose University in Davenport, Iowa. She has a diverse background, working in manufacturing, retail distribution, and funeral home industries. Leeds Real Estate is a full-service real estate brokerage offering buyers' representation, seller marketing, agents licensed in both Michigan

and Wisconsin, and customer service. Contact Leeds Real Estate, call 779-5333.

Wiedower Named Private Banker at Wells Fargo

Wells Fargo has announced that Patrick Wiedower has been named as a private banker for the Upper Peninsula area. He will be located at Wells Fargo's Iron Mountain store at 1805 S Stephenson Ave. A 19-year veteran in the financial services industry, Wiedower most recently served as store manager for Wells Fargo's Ironwood store. He joined Wells Fargo in 2001 as an assistant manager for Wells Fargo Financial. Wells Fargo provides financial services from 18 banking stores and employs more than 200 team members in Upper Michigan.

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MEMBERS

IN THE NEWS

CONTINUED

IM-K Kiwanis Club earns Great Start Spotlight Award

The Iron Mountain-Kingsford Kiwanis Club is the recipient of the August Great Start Spotlight Award, which honors child and family friendly organizations and businesses. Kiwanis leader, Dr. Tiffany Darling, is the committee chairperson for the Kiwanis Young Child Priority One Committee. The accomplishments of this committee during the year include the Eliminate Project, a worldwide Kiwanis initiative that focuses on eliminating pre-maternal and neonatal tetanus. Young parents are fortunate to live in Dickinson and Iron counties, because our communities have large numbers of dedicated professionals who support children and families.

Save the Date

Business After Hours

October 26th

Forward Financial

Credit Union

Oktoberfest

Pine Grove Country Club

October 20th

1818 North US 2 Iron Mountain, MI 49801 (Office Supplies Plus Building)

Best Shot Billiards

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CALENDAR

OF EVENTS

OCTOBER 2011

Farmers Market Saturdays June 11-Oct 1 8am-Noon

- 1 Harvest on Hughitt/Oktoberfest Iron Mountain**
- 1 Pumpkin Run YMCA 10am info 774-4076**
- 1-2 Photography classes Four Seasons Resort 877-324-5244**
- 8 Leif Erickson Viking Days Fall Festival Norway**
- 8 Car Show ERA Chevy Norway**
- 8 "Cause for Paws" Dinner Recreation Lanes 6pm**
- 9-12 Photography classes Four Seasons Resort 877-324-5244**
- 15 Bobby Rivers Show Four Seasons \$40 877-324-3244**
- 15 DCCF Tailgate Party Pine Grove info 774-3131**
- 14-16 Photography class Four Seasons 877-324-5244**
- 20 Oktoberfest Pine Grove Country Club**
- 20 Beer Dinner Four Seasons 877-324-5244**
- 26 Business After Hours Forward Financial Credit Union**
- 29 Care Package Event Our Saviour's Lutheran Church 9am-2pm**

[Click Here for a complete listing of our online calendar.](#)

RIBBON CUTTING HARDEE'S



Pictures from the left: Tamara Juul, Suzanne Anderson, Greta Michaud, Amy Noakes, Trisha Peterson, Cheryl Mosher, Joe Testolin, Lindsay Richards, Cindy Novak, Lauren McConnell, Chris Hanley, Ambassador Co-Chair, Sean O'Day, Brittany O'Connell, Matt Geronimi, Traci Charette, Scott Skog, Bob Johnson, Cody Gatien, Louis DeRoock, Susie Tracy, Ambassador Co-Chair and Lynda Zanon

Hardee's grand reopening was celebrated by several Partnership Ambassadors, staff, and Lindsey Richards the manager cutting the ribbon to open up the new layout for the establishment. Since it's purchase, Hardee's has undergone an entire remodel, inside and out, including seats, tables, floor, and computers. The bakery building in front will be removed soon

and the spot will become a grass area with picnic tables for outdoor eating.

Iron Mountain Hardee's was purchased by UP North LLC in late January of 2011. UP North LLC is a division of DORO Inc of Eau Claire, WI, owner/operator of 64 Hardee's restaurants in six states. Stop in and check out the new look at Hardee's!

NEW MEMBER SPOTLIGHT

If you recently joined the Partnership and have not been featured in the "New Member Spotlight", please email your article to lindstrom@dickinsonchamber.com or fax to 906-774-2004, and we will feature your business in an upcoming issue.

We would love to hear from you!!!!

Fleury Appraisal Services

KATHY A. FLEURY
Certified Residential Appraiser in MI & WI



PO BOX 264
Iron Mountain, MI 49801

Tel: 906-774-1990
Fax: 906-774-1981
Fleuryappraisals@charter.net

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"Members on the Move"

Best Shot Billiards has moved
to a new location at
1818 N US2 (Office Supplies Plus Bldg)
Info: 776-9411



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Blasting**

NEWS

YOU CAN USE

Retention of Original Records

Must I retain original business expense receipts if I computer scan them.

No, taxpayers may destroy the original hardcopy of books and records and the original computerized records detailing the expenses of a business if they use an electronic storage system.

Businesses often maintain their books and records by scanning hardcopies of their documents onto a computer hard drive, burning them onto compact disc, or saving them to a portable storage device. The IRS classifies records stored in this manner as an "electronic storage system." Businesses using an electronic storage system are considered to have fulfilled IRS record requirements for all taxpayers, should they meet certain requirements. And, they have the freedom to reduce the amount of paperwork their enterprise must manage.

Record-keeping requirements: Code Sec. 6001 requires all persons liable for tax; those who file informational returns must file such returns and make use of their records to prove their gross income, deductions, credits, and other matters. For example, must file informational returns showing salaries and benefits to employees. It is possible for businesses using an electronic storage system to satisfy these requirements under Code Sec. 6001. However, they must fulfill certain obligations..

Paperwork reduction: In addition, using an electronic storage system may allow businesses to destroy the original hardcopy of their books and records, as well as the original computerized records used to fulfill the record-keeping requirements of code Sec. 6001. To take advantage of this option, taxpayers must:

1. Test their electronic storage system to establish that hardcopy and computerized books and records are being reproduced according to certain requirements, and
2. Implement procedures to assure that its electronic storage system is compliant with IRS requirements into the future.

The time spent to meet IRS's specifications should you establish a computerized recordkeeping system for your business, can be worth considerable time and money saved by a streamlined and organized system of receipts and records.

BACK FORTY PROJECT



LET'S GET TO WORK! SUPPORT THE MINE!

IF IT CAN'T BE GROWN, IT MUST BE MINED!

CORPORATE OFFICE
E 807 GERUE STREET
STEPHENSON, MI 49887
906-753-9614

FIELD OFFICE
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STEPHENSON, MI 49887
906-753-9961

CHAMBER

TIDBITS

Hometown Health Cards and brochures are now ready for pickup. Stop in anytime during business hours at Partnership to get yours. Check out all the info on the Health Card on our website. Benefits began June 1st.

Business to Business Advantage: If your business would like to offer a discount to Chamber members for services or products, please see form in newsletter and return to office by faxing 774-2004.

The Partnership is now on Facebook. Check us out at Dickinson Area Partnership.

“Wisdom: to live in the present, plan for the future, and profit from the past.”

-----Anonymous

QUOTE OF
THE MONTH

Jayz tobacco outlet

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DICKINSON AREA COMMUNITY FOUNDATION

FALL TAILGATE FUNDRAISER

The Dickinson Area Community Foundation (DACF) will host its first "Fall Tailgate Fund Raiser" at Pine Grove Country Club on Saturday, October 15th. Tickets are \$ 50.00 each or (2) for \$ 90.00, available at the Partnership or please call (906) 774-3131. All funds generated at this event are donations towards endowment funds in our community and qualify for Michigan and Federal Tax Credits. A fun evening is planned with a silent auction, raffles, music by local school marching band students and cheerleaders, and a buffet dinner, concluding the evening with entertainment by Chartier and Norton. It's a casual event, so come in jeans and local school colors! Support your community and have a great time!



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Bulk mailing services for businesses are available at the Partnership.

Call 906-774-2002 for information.

BUSINESS TO BUSINESS ADVANTAGE CARD

These discounts are for Partnership members only.

Hometown Lumber & Building Supply 906-774-0355	10% off any item not on sale or previously discounted.\$5 off 1 gallon or \$20 off a 5 gallon pail of paint.
Vision Source- Kingsford 906-774-0611	Vision 20/20 Plan. Call for Details
Erickson Jewelers 906-828-1307	30% off one regular priced, in-stock item.
Norway Mercantile & Tanning 906-563-9865	20% off Nascar apparel. Free Sun Club membership (\$10 value)
Auto Tech Service Center 906-779-1699	\$10.00 off any purchase over \$50.00 \$20.00 off any purchase over \$150.00 (excludes oil changes)
Wellness Massage Therapy 906-779-0188	\$5.00 off of \$45 Therapeutic Hour-1st time only.
Redline Sport & Marine: 906-563-1450	10% off parts & labor on repairs or over the counter sales.
Jim's Music 906-828-1080	5% off total purchase. (not good for use on rentals, lessons, repairs or service)
Pine Creek Log Homes 906-774-3201	10% Discount off any purchase not on sale or already discounted
Good Life Press 906-221-3432	20% off First Advertising Order

If you are a member and would like to participate in this program, please send your information and discount item to 906-774-2004 by fax or mail to the Dickinson Area Partnership at 600 S. Stephenson Ave, Iron Mountain, MI 49801.

Additions can be added monthly.

BUSINESS TO BUSINESS ADVANTAGE CARD

These discounts are for Partnership members only.

Sherwin Williams 906-776-1870	10% off list price paints.
America's Best Inn 906-776-8000	30% Discount on any room.
Recreation Lanes - The Antoine Room 906-774-9852	\$10.00 off our Family Fun Pack. Includes: 2 hours of bowling and shoe rent, 1 pitcher of beverage, for up to 6 people on 1 lane. Regularly \$39.95 Mon-Thurs. \$47.95 Fri-Sun.
Stevens Decorating 906-774-2127	15% off retail Benjamin Moore Paints & 15% off of Wall Paper
The Gingras Agency 906-774-1665	FREE: Personal Planning Analysis or Business Planning Analysis.
The Four Seasons Resort on Miscauno Island 877-324-5244	\$79 weekday rate Nov 1st thru April 30th \$99 weekday rate May 1st thru October 31st Weekend discount is 10% off regular rate
The First National Bank & Trust of Iron Mountain-Kingsford 906-774-2200	Waive \$75.00 loan fee for consumer loans.
Rudy's Body Shop 906-774-1223	\$50.00 off your deductible
Summers Lumber LLC 906-776-1667	5% off Hardwood Lumber, Plywood and Flooring
Don's PC Shop 906-828-9900	10% Discount off Labor

If you are a member and would like to participate in this program, please send your information and discount item to 906-774-2004 by fax or mail to the Dickinson Area Partnership at 600 S. Stephenson Ave, Iron Mountain, MI 49801.

Additions can be added monthly.

PLEASE VISIT

OUR ADVERTISERS

Pine Creek Log Homes	Pg. 3
Luft Farm	Pg. 4
Okler Roofing	Pg. 5
Michael E. Zevitz, M.D.	Pg. 6
Best Shot Billiards	Pg. 7
Fleury Appraisal Services	Pg. 10
SCI Cleaning and Maintenance	Pg. 10
Back Forty Project	Pg. 11
Jayz Tobacco Outlet	Pg. 12
Beck's Ornamental and Turf Management Inc.	Pg. 12
Sparkle Cleaning and Maintenance LLC	Pg. 13
Rays Feed and Supply	Pg. 13

For advertising rates and availability, contact Greg at 906-828-9207.



Chamber of Commerce 3rd Annual Fall Event

*“Non-Profit Showcase”
A German Food Tasting
for Every Ones Delight*

The Chamber is holding its’ 3rd annual fall event October 20, 2011 at Pine Grove Country Club from 5-8 p.m. The event is a non-profit showcase featuring a 6 foot table (booth) that will “showcase” 19 non-profit organizations With your registration you will be entered into a chance to win 2 tickets to a Green Bay Packer Game vs the Raiders, December 11, 2011 donated by First National Bank of Niagara.

Our generous sponsors this year are: an Anonymous donor, Edward Jones/Sean O’Day, Jacobs Funeral Home & Cremation, Michael’s Fine Jewelry and WJNR/B100/The Mountain. With your reservations of \$20 per person or \$35 per couple you will receive: German hors d’ oeuvre and a cash bar in addition to all the activities of the evening. We will have a Prize Wheel of Chance to win a Basket of German delights, a Live Auction with Chef Mitch St. Amour cooking a German meal for four (or a meal of your liking) and a 50/50 raffle. The proceeds from the auction will go to the non-profit of the “winner of the live auction.”

Something new this year will be a beer, wine or dessert tasting at each of the booths that is provided by the Partnership. Ten tickets will be sold for \$10 for the beer, wine or dessert tasting at each of the booths.

Each of the attendees of the event will receive a ballot to vote which Non-Profit organization should receive the \$500 from this event.

Please encourage your friends to purchase a ticket at the Partnership to help with the voting process.

**Reservations and payment are required before the event
or there will be a \$25 late fee after October 12, 2011**

Attendee’s Names:

1. _____ 2. _____ 3. _____
4. _____ 5. _____ 6. _____

Reservations & Money Must be received by: October 12, 2011

We accept Visa or MasterCard:

VS/MC: _____ exp. date: _____

“Oktoberfest” October 20, 2011.

\$20 per person, \$35 for a couple, \$25 Late Fee

\$10 for anyone coming in Lederhosen (your \$10 will be refunded at the door)

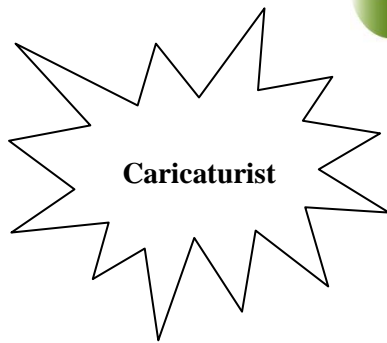


Dickinson Area Partnership
Business After Hours

Wednesday October 26, 2011

5:30–7:30 p.m.

Sponsored by:



R.S.V.P. by Friday Oct. 21, 2011

To the Dickinson Area Partnership

By Calling 906-774-2002

**Free to Partnership members if you R.S.V.P.
There is a \$5.00 charge for all walk-ins and no shows!**